

COMPLETED

4-10-98

8102-

1714

MAY CAMEL .85¢ OFF 2-PACK / PROMOTION #800925											
				CAMEL (6M)				MAY PROMOTION			
				FILTER	FILTER BOX	LIGHT	LIGHT BOX				
ACCT #	PO #	ACCOUNT NAME	UPC	25184 25371	25185 25372	25488 25373	25489 25374	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	#SKUS/ CAMEL DISPLAYS (ITEM #80991) PER SKU	543
DIV #1622										#DISPLAYS PER DIRECT ACCOUNT	
026300	NO	AUER	17.60	3	6	3	6			88	
								P/Pymt	\$126.00	9.00	
236370	NO	GRAYS WHLS	8.00	2	4	2	4			40	
								P/Pymt	\$84.00	6.00	
533288	NO	JONES McINTOSH	50.40	8	18	8	18			252	
								P/Pymt	\$364.00	26.00	
332400	NO	KEYCO	6.00	1	2	1	2			30	
								P/Pymt	\$42.00	3.00	
332520	NO	KEYSTONE	3.40	1	2	1	2			17	
								P/Pymt	\$42.00	3.00	
332880	NO	KEY STORES	0.60	0	0	0	0			3	
								P/Pymt	\$0.00	0.00	
336100	YES	KINNEY	0.00	0	0	0	0			0	
	Use 'Judy'							P/Pymt	\$0.00	0.00	
375878	YES	McLANE NE	353.60	59	118	59	118	I WILL PLACE ORDER W/ KATHY HAMMOND	5/4/98	1768	
								P/Pymt	\$2,478.00	177.00	
094931	NO	MID VALLEY	19.20	4	6	4	6			96	
								P/Pymt	\$140.00	10.00	
442680	050498	MOUNTAIN CNDY	27.60	5	10	5	10			138	
	ARRIVAL DATE							P/Pymt	\$210.00	15.00	
447000	050498	MUTUAL WHSL	9.80	2	3	2	3			49	
	ARRIVAL DATE							P/Pymt	\$70.00	5.00	
761406	REQUIRED	KLEIN CANDY	114.60	20	38	20	38			573	
	Use 'Judy'							P/Pymt	\$812.00	58.00	
468800	NO	NORTH COUNTRY	4.00	1	2	1	2			20	
								P/Pymt	\$42.00	3.00	
570300	050598	SCHEIDELMAN	10.00	2	4	2	4			50	
	ARRIVAL DATE	Tues/Thurs Delivery						P/Pymt	\$84.00	6.00	
				108	213	108	213			3124	

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0001/002

RJR CUS FIN SVCS

0910 741 3907

01/02/98 08:55

Entered in
Jame's
4/2/98

MAY CAMEL .85 1/2 OFF 2-PACK / PROMOTION #800925							
			CAMEL (6M)				MAY PROMOTION
			FILTER	FILTER BOX	LIGHT	LIGHT BOX	
ACCT #	PO #	ACCOUNT NAME	25371	25372	25373	25374	TOTAL ORDER \$ AMOUNT
ARRIVAL DATE							
DIV #1622							
026300	NO	AUER	3	6	3	6	✓ 6934.63
236370	NO	GRAYS WHLS	2	4	2	4	✓ 4646.32
533288	NO	JONES MCINTOSH	8	18	8	18	✓ 20,033.39
332400	NO	KEYCO	1	2	1	2	✓ 2323.16
332520	NC	KEYSTONE	1	2	1	2	✓ 2311.54
094931	NC	MID VALLEY	4	6	4	6	✓ 7705.15
442680	050498	MOUNTAIN CRYST	5	10	5	10	✓ 11,586.76
	ARRIVAL DATE						
447000	050498	MUTUAL WHSL	2	3	2	3	✓ 3852.57
	ARRIVAL DATE						
761400	REQUIRED	KLEIN CANDY	20	38	20	38	✓ 44,689.88
	Use 'Judy'						
458800	NO	NORTH COUNTRY	1	2	1	2	✓ 2323.16
570300	050598	SCHEIDELMAN	2	4	2	4	✓ 4623.09
	ARRIVAL DATE						
							TUES DELY.

108925.X.SPA/198

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

5811 19819

COMPLETED

4-10-98
8102-1726

MAY CAMEL .85¢ OFF 2-PACK / PROMOTION #800925										
				CAMEL (6M)				MAY PROMOTION		
ACCT #	PO #	ACCOUNT NAME	UPC	FILTER 25184	FILTER BOX 25185	LIGHT 25189	LIGHT BOX 25188	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	RSKUS/ CAMEL DISPLAYS (ITEM AMOUNT) PER SKU
DIV #1623										
160600	050498 ✓	DONAHUE	4.60	1	2	1	2		5/4/98	23
	ARRIVAL DATE									
315288	504A ✓	DOWLINGS	31.60	5	11	5	11	P/Pymt \$42.00	5/4/98	3.00
	Use 'JUDY'									
194040	NO ✓	FINKLE	54.00	9	18	9	18	P/Pymt \$224.00	5/4/98	16.00
		(INCLUDES MOHAWK @ 7)								
203290	NO ✓	H. FOURTINS	21.20	4	7	4	7	P/Pymt \$378.00	5/4/98	27.00
509977	NO ✓	H. FOURTINS	3.20	1	2	1	2	P/Pymt \$154.00	5/4/98	11.00
335710	NO ✓	KINGSTON	18.80	4	6	4	6	P/Pymt \$42.00	5/4/98	3.00
356150	NO ✓	LAVIN CANDY	10.00	2	3	2	3	P/Pymt \$140.00	5/4/98	10.00
431520	NO ✓	MOHAWK	1.40	0	0	0	0	P/Pymt \$70.00	5/4/98	5.00
		(INCLUDED W/FINKLE)								
441643	YES	STEWARTS	167.20	18	36	18	36	P/Pymt \$0.00	5/4/98	0.00
	Use 'Judy'									
619822	NO ✓	WUSTEFELD	9.60	2	3	2	3	P/Pymt \$756.00	5/4/98	54.00
611800	NO ✓	STD ROSENBAUM	33.40	6	11	6	11	P/Pymt \$70.00	5/4/98	5.00
								P/Pymt \$238.00	5/4/98	17.00
				52	99	52	99			1369

543785

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ended by
Case Hail
4/2/98

MAY CAMEL .85½ OFF 2-PACK / PROMOTION #800925								
			CAMEL (SM)				MAY PROMOTION	
			FILTER	FILTER BOX	LIGHT	LIGHT BOX		
ACCT #	PO #	ACCOUNT NAME	25371	25372	25373	25374	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
DIV #1623								
160600	050498	DONAHUE ✓	1	2	1	2	2323.16	5/4/98
	ARRIVAL DATE							
315283	534A	DONLINGS ✓	5	11	5	11	12,328.24	5/4/98
194040	NO	FINKLE ✓	9	18	9	18	20,803.91	5/4/98
203298	NO	H. FOURTINS ✓	4	7	4	7	8415.67	5/4/98
509977	NO	H. FOURTINS ✓	1	2	1	2	2311.54	5/4/98
335710	NO	KINSTON ✓	4	6	4	6	7743.87	5/4/98
356156	NO	LAVIN CINDY ✓	2	3	2	3	3852.57	5/4/98
441643	YES	STEWARTS ✓	18	36	18	36	41,607.84	5/4/98
	Use 'Judy'							
659822	NC	WUSTEFELD ✓	2	3	2	3	3852.57	5/4/98
611800	NO	STD ROSENBAUM ✓	6	11	6	11	13,098.76	5/4/98

Cancel &
Move to
Boston !!

000524.XLS(4/1/98)

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-479; FAX: 716-634-3145)

1811 19819

COMPLETED

4-10-98

8102-1736
543785

MAY CAMEL .85¢ OFF 2-PACK / PROMOTION #800925											
				CAMEL (6M)				MAY PROMOTION			
				FILTER	FILTER BOX	LIGHT	LIGHT BOX				
ACCT #	PO #	ACCOUNT NAME	UPC	25184	25185	25189	25188	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	#SKUS/ CAMEL DISPLAYS (ITEM #25871) PER SKU	(1)
DIV #1626											
586440	NO	✓ SHOSHO	2.80	✓ 1	2	1	2		5/4/98	14	✓
								P/Pymt	\$42.00	3.00	
124920	NO	✓ F.COLUCCI	2.40	✓ 1	1	1	1		5/4/98	12	✓
									\$28.00	2.00	
088080	NO	✓ J.A. CALDERON	25.80	✓ 5	8	5	8		5/4/98	129	✓
								P/Pymt	\$182.00	13.00	
044880	NO	✓ A.D. BEDELL	8.40	✓ 2	3	2	3		5/4/98	42	✓
								P/Pymt	\$70.00	5.00	
081120	NO	✓ BUFFALO TOB	10.00	✓ 2	3	2	3		5/4/98	50	✓
								P/Pymt	\$70.00	5.00	
129850	NO	✓ COOK WHSL	3.60	✓ 1	2	1	2		5/4/98	18	✓
								P/Pymt	\$42.00	3.00	
154180	REQUIRED	✓ DERIGO SALES	31.20	✓ 5	11	5	11		5/4/98	156	✓
	Use 'Judy'	(TWO ORDERS)						P/Pymt	\$224.00	16.00	
154180	REQUIRED	✓ DERIGO SALES	41.20	✓ 7	14	7	14		5/4/98	206	✓
	Use 'Renee'	(W. FARMS)						P/Pymt	\$294.00	21.00	
180000	050498	✓ ELMIRA	13.20	✓ 2	5	2	5		5/4/98	66	✓
	ARRIVAL DATE							P/Pymt	\$98.00	7.00	
186350	NO	✓ F & T DISTR.	6.00	✓ 1	2	1	2		5/4/98	30	✓
								P/Pymt	\$42.00	3.00	
336660	050698	✓ E.P. KIRST	25.40	✓ 4	9	4	9		5/6/98	127	✓
	ARRIVAL DATE							P/Pymt	\$182.00	13.00	
331440	050498	✓ J. KERN & SONS	2.40	✓ 1	2	1	2		5/4/98	12	✓
	ARRIVAL DATE							P/Pymt	\$42.00	3.00	
026040	NO	✓ M. ATTEA	4.80	✓ 1	2	1	2		5/4/98	24	✓
								P/Pymt	\$42.00	3.00	
476520	NO	✓ OLEAN WHLS	6.80	✓ 1	3	1	3		5/4/98	34	✓
								P/Pymt	\$56.00	4.00	
317880	NO	✓ R.L. JONES	8.00	✓ 1	3	1	3		5/4/98	40	✓
								P/Pymt	\$56.00	4.00	
842166	050498	TOPS	41.20	0	0	0	0		5/4/98	206	
		(THROUGH DERIGO)						P/Pymt	\$0.00	0.00	
649920	050498	✓ TRIPIFOODS	108.00	✓ 18	36	18	36		5/4/98	540	54
		CALL 716-453-7400 ANGELO						P/Pymt	\$756.00	54.00	
				53	106	53	106				

0003/003

RJR CUS FIN SVCS

0910 741 3907

09:23

04/02/98

KAY
8/1 x 2

MAY CAMEL .85½ OFF 2-PACK / PROMOTION #800925								
			CAMEL (6M)				MAY PROMOTION	
ACCT #	PO #	ACCOUNT NAME	FILTER 25371	FILTER BOX 25372	LIGHT 25373	LIGHT BOX 25374	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
DIV #1626								
586440	NO	SHOSBO ✓	1	2	1	2	2315.03	5/4/98
124920	NO	F. COLUCCI ✓	1	1	1	1	1541.03	5/4/98
088080	NO	J.A. CALDERON ✓	5	8	5	8	10,016.69	5/4/98
044880	NO	A.D. BEDELL ✓	2	3	2	3	3852.57	5/4/98
081120	NO	BUFFALO TOB ✓	2	3	2	3	3852.57	5/4/98
129850	NO	COOK WHSL ✓	1	2	1	2	2323.16	5/4/98
154180	REQUIRED Use 'Judy'	DERIGO SALES (TWO ORDERS) ✓	5	11	5	11	12,328.24	5/4/98
154180	REQUIRED Use 'Renee'	DERIGO SALES (For W. Farnes) ✓	7	14	7	14	16,180.82	5/4/98
180090	050498	ELMIRA ✓	2	5	2	5	5,393.61	5/4/98
	ARRIVAL DATE							
186350	NO	F & T DISTR. ✓	1	2	1	2	2323.16	5/4/98
336660	050698	E.P. KIRST ✓	4	9	4	9	10,016.19	5/6/98
	ARRIVAL DATE							WED DELY
331440	050498	J. KERN & SONS ✓	1	2	1	2	2323.16	5/4/98
	ARRIVAL DATE							
026040	NO	M. ATTRA ✓	1	2	1	2	2311.54	5/4/98
476520	NO	OLEAN WHLS ✓	1	3	1	3	3082.06	5/4/98
317880	NO	R.L. JONES ✓	1	3	1	3	3082.06	5/4/98
649920	050498	TRIPFOODS ✓	18	36	18	36	44,607.82	5/4/98
	ARRIVAL DATE							

800925.XLS(4/4/98)

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

6811 19815

4-10-98

8102-1751

543785

MAY CAMEL .85¢ OFF 2-PACK / PROMOTION #800925										
				CAMEL (5M)				MAY PROMOTION		
ACCT #	PO #	ACCOUNT NAME	UPC	FILTER 25184	FILTER BOX 25185	LIGHT 25189	LIGHT BOX 25188	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	#SKUS/ CAMEL DISPLAYS (ITEM #26327) (1 PER SKU)
DIV #1638										
023880	REQUIRED	ASSOC. GROC.	19.60	✓ 3	7	3	7		5/4/98	98
	Use 'Judy'							P/Pymt	\$140.00	10.00
091800	NO	✓ CAPITAL CANDY	23.60	✓ 4	8	4	8		5/4/98	118
								P/Pymt	\$188.00	12.00
281200	NO	✓ HIBBERT & MCGEE	22.00	✓ 3	8	3	8		5/4/98	110
								P/Pymt	\$154.00	11.00
396640	NO	✓ MANCHESTER	33.00	✓ 5	12	5	12		5/4/98	165
								P/Pymt	\$238.00	17.00
462720	050498	✓ N.H. TOBACCO	25.00	✓ 4	9	4	9		5/4/98	125
	ARRIVAL DATE							P/Pymt	\$182.00	13.00
204600	NO	✓ SAM FRANK INC	13.80	✓ 2	5	2	5		5/4/98	69
								P/Pymt	\$98.00	7.00
648240	NO	✓ TBI	31.60	✓ 5	11	5	11		5/4/98	158
								P/Pymt	\$224.00	16.00
				26	60	26	60			843
REGION TOTALS			1429.60	239	478	239	478			8760
Region Allocation			512	1434						
			-1434							
Residual			-922							

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0004/005

RJR CUS FIN SVCS

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04/02/98 09:22

low
H-1 + 2

MAY CAMEL .85½ OFF 2-PACK / PROMOTION #800925								
			CAMEL (6M)				MAY PROMOTION	
ACCT #	PO #	ACCOUNT NAME	25371	25372	25373	25374	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
DIV #1638								
023888	REQUIRED	ASSOC. CROC.	✓ 3	7	3	7	7705.15	5/4/98
	Use 'Judy'							
091800	NO	CAPITAL CANDY	✓ 4	8	4	8	9292.64	5/4/98
281200	NO	HIBBERT & MCGEE	✓ 3	8	3	8	8475.67	5/4/98
336680	NO	MANCHESTER	✓ 5	12	5	12	13,098.76	5/4/98
462720	050498	N.H. TOBACCO	✓ 4	9	4	9	10,016.67	5/4/98
	ARRIVAL DATE							
284600	NO	SAM FRANK INC	✓ 2	5	2	5	5420.71	5/4/98
648240	NO	THI	✓ 5	11	5	11	12,382.24	5/4/98

000925.XLS (4/1/98)

ATTN: KAY MAXWELL (FAX #2156)

FROM: J. CAMPBELL (716-634-479; FAX: 716-634-5145)

1611 19815